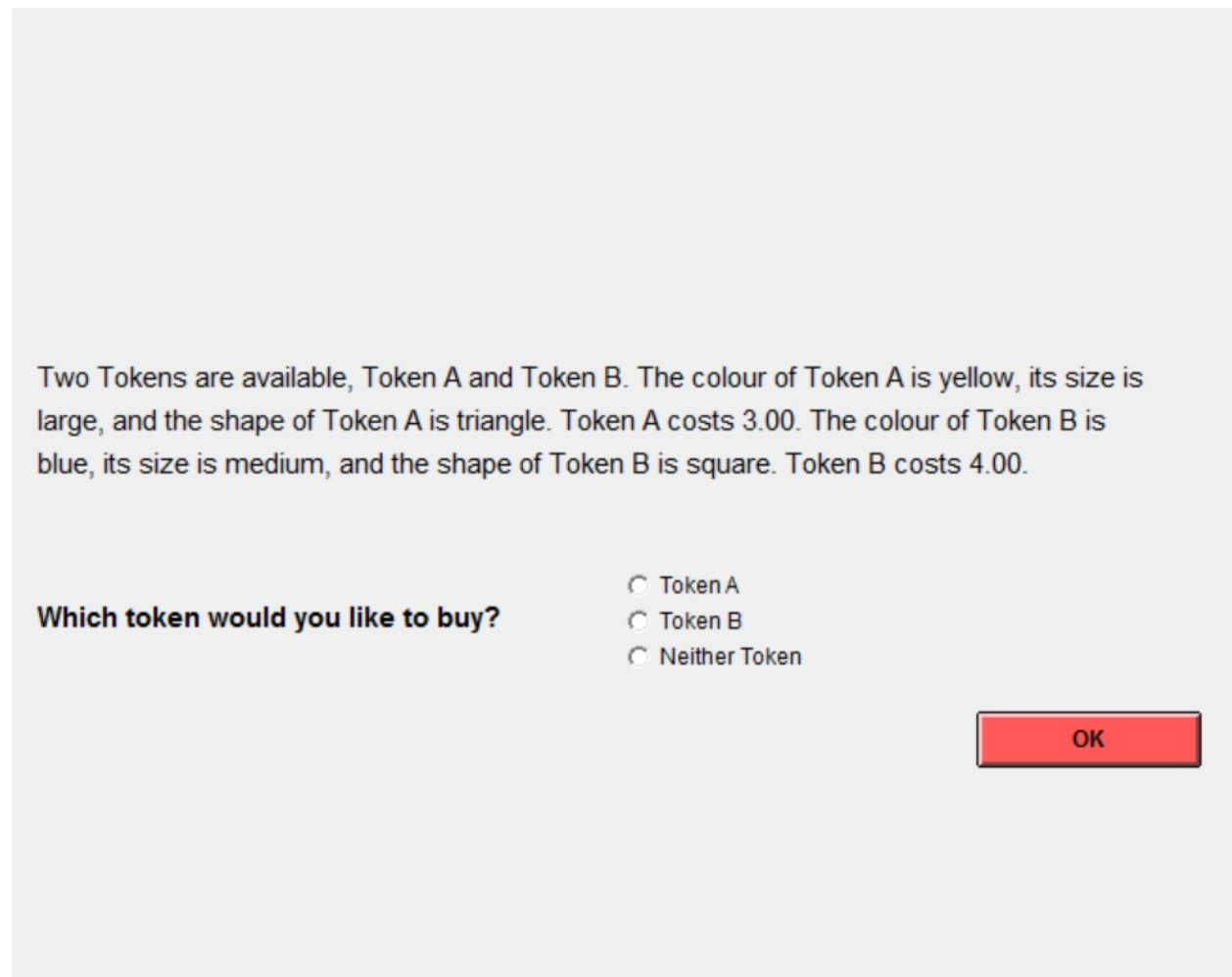


Appendix C

Figure C1. Screenshots of the elicitation task. Panel A: Text treatment example; Panel B: Table treatment example

Panel A



Two Tokens are available, Token A and Token B. The colour of Token A is yellow, its size is large, and the shape of Token A is triangle. Token A costs 3.00. The colour of Token B is blue, its size is medium, and the shape of Token B is square. Token B costs 4.00.

Which token would you like to buy?

Token A
 Token B
 Neither Token

OK

Panel B

Characteristic	Token A	Token B
Colour	Yellow	Blue
Size	Large	Medium
Shape	Triangle	Square
Cost	3.00	4.00

Which token would you like to buy?

Token A
 Token B
 Neither Token

OK