Appendix C

Figure C1. Screenshots of the elicitation task. Panel A: Text treatment example; Panel B: Table treatment example

Panel A

Two Tokens are available, Token A and Token B. The colour of Token A is yellow, its size is large, and the shape of Token A is triangle. Token A costs 3.00. The colour of Token B is blue, its size is medium, and the shape of Token B is square. Token B costs 4.00.

Which token would you like to buy?
- Token A
- Token B
- Neither Token

OK
Panel B

<table>
<thead>
<tr>
<th>Characteristic</th>
<th>Token A</th>
<th>Token B</th>
</tr>
</thead>
<tbody>
<tr>
<td>Colour</td>
<td>Yellow</td>
<td>Blue</td>
</tr>
<tr>
<td>Size</td>
<td>Large</td>
<td>Medium</td>
</tr>
<tr>
<td>Shape</td>
<td>Triangle</td>
<td>Square</td>
</tr>
<tr>
<td>Cost</td>
<td>3.00</td>
<td>4.00</td>
</tr>
</tbody>
</table>

Which token would you like to buy?

- Token A
- Token B
- Neither Token

OK